



GCPP
**GigaTrakSM Certified
Partnership Program**

1-877-204-9237
www.gigatrak.com

GigaTrakSM Partnership Program Summary

The GigaTrakSM Partner Program has three ways for you to generate sales: Referral, Silver Level, and Gold Level.

Gold Partner

A Gold Partner is an established market leader in the Barcode and Data Collection industry, with strategically aligned sales targets for GigaTrakSM applications. Gold Partners are an independent, self sufficient extension of GigaTrakSM, justifying dedicated support, access to the broadest range of GigaTrakSM solutions and the deepest discounts. Our Gold Partners have the first priority for leads to strengthen market dominance.

Silver Partners

The Silver Partner level was established to create the opportunity for Value Added Resellers to partner with GigaTrakSM. The Silver Partners retain responsibility for engagement and customer management. There is no long term commitment. GigaTrakSM will provide Silver Partners sales leads where appropriate.

Referral Partner

Referral Partners have the opportunity to receive, "Finder's Fees," for submitting qualified leads to GigaTrakSM. Upon lead registration and acceptance GigaTrakSM provides direct sales support, project management and post sales support. Once a referral sale is closed, invoiced, and paid, the Referral Partner will receive payment of 10% for the initial sale. This is a limited project by project relationship.



Partnership Program Requirements

Program Requirements	Gold	Silver	Referral
Reseller Application Resellers must submit an application	Yes	Yes	No
Annual Business Plan Reseller must provide an annual business plan that details activity	Yes	No	No
Annual Software Revenue Target*	Yes	No	No
Awards Program**	Yes	No	No
Credit Card Payment	No	Yes	No
Credit Application	Yes	No	No
GigaTrakSM Content on your website	Yes	Yes	No
Sales Training	Yes	Yes	No
Demo Software	Yes	Yes	Yes
Not for resale software	Yes	No	No
Technical Training	Yes	Yes	No
Dedicated System Consultant	Yes	No	No
Ability to demonstrate product	Yes	No	No

* List Price

** Additional 5% Incentive

Additional Terms and Conditions may apply.

Just Complete the Following Steps to Become a GigaTrakSM Certified Partner

- Review GigaTrakSM Certified Partner Program Summary
- Choose Partner Level Gold, Silver, or Referral
- Complete and submit the application on the back cover or sign up on our website www.gigatrak.com – Reseller Form
- Receive approval notification
- Schedule and complete training and certification
- Start marketing and selling GigaTrakSM to boost your profits today!

Quick Submittal Form

Company Name

Contact Name

Street Address

State and Zip

Email

Phone

I am interested in:

Gold Silver Referral

GigaTrakSM reserves the right to modify our Partnership Program at any time without notification. Contact GigaTrakSM Sales & Marketing Manager for additional program details.



Submit your application by phone, fax or email:

GigaTrakSM

Arnie Hetzel, *Sales & Marketing Manager*

1250 Touhy Avenue

Elk Grove Village, IL 60007

877-204-9237

224-366-8732 *Fax*

www.gigatrak.com

info@gigatrak.com

Reseller Form go to www.gigatrak.com.

The link to the Reseller Form is located on the top right corner of the GigaTrakSM home page.